

Interim Financial Reporting First Quarter 2014 Regulated Information May 7, 2014 – 7:00 a.m. CET

#### **DELHAIZE GROUP FIRST QUARTER 2014 RESULTS**

#### **Financial Summary**

- » Revenue growth of 2.8% at identical exchange rates
- » Comparable store sales growth of 4.6% in the U.S. and -0.8% in Belgium
- » Group underlying operating profit of €161 million
- » Group underlying operating margin of 3.1% (3.6% in the U.S. and 3.1% in Belgium)

## » CEO Comments

Frans Muller, President and Chief Executive Officer of Delhaize Group, commented: "Our first quarter shows a mixed performance, with very strong revenues in the U.S. but disappointing results in Belgium. In the U.S., our comparable store sales growth was primarily driven by the continued momentum at Food Lion. Hannaford comparable store sales growth was also positive. As expected, our price investments and commodity cost increases impacted our margin. In Belgium, we experienced weak first quarter sales and profitability, being the result of continuing vigorous competition, requiring more promotions and price investments, as well as a further increase in SG&A costs. At the same time customer satisfaction improved compared to last year. While we continued to face challenges in Serbia, we achieved comparable store sales growth and further market share gains in Greece and Romania."

"In light of our focus on our core markets announced in March, we have recently signed agreements to divest our Bulgarian and Bosnian & Herzegovinian operations. We are on track to implement our strategy of Easy, Fresh & Affordable at 77 Food Lion stores later in the year. In Belgium, we are working on further differentiating the customer experience in our stores. The opening of two next generation stores in Belgium 10 days ago, bringing to life our new strategy centered on 'buy well, eat well', is an important step to improve our performance."

"We re-iterate that, for 2014, our capital expenditures will increase to approximately €625 million at identical exchange rates and we plan to open 180 stores. We also intend to continue to generate a healthy level of free cash flow."

# » Financial Summary

Q1 2014<sup>(1)</sup> At Actual At Identical **Actual Results** € in millions, except EPS (in €) **Rates** Rates Revenues +2.8% 5 120 +0.3% **EBITDA** 301 -2.9% -0.4% -5.7% Operating profit 156 -3.1% Operating margin 3.0% Underlying operating profit 161 -16.5% -14.2% Underlying operating margin 3.1% Profit before taxes and discontinued operations -6.0% -3.5% 112 Net profit from continuing operations -7.2% 90 -9.6% Group share in net profit 80 +57.6% +63.0% Basic earnings per share - Group share in net profit 0.79 +57.0% +62.5%

<sup>(1)</sup> The average exchange rate of the U.S. dollar against the euro weakened by 3.6% in the first quarter of 2014 (€1= \$1.3696) compared to the first quarter of 2013.

#### First Quarter 2014 Income Statement

#### Revenues

In the first quarter of 2014, Delhaize Group's revenues increased by 0.3% and 2.8% at actual and identical exchange rates, respectively. The latter equals the organic revenue growth.

In the U.S., revenues grew by 4.1% in local currency, supported by strong comparable store sales growth of 4.6% partly offset by a 0.8% negative calendar impact due to the timing of Easter. The 4.6% U.S. comparable store sales growth was fueled by solid momentum at Food Lion, helped by severe winter weather, which boosted our sales. Hannaford also realized positive comparable store sales growth. Retail inflation in the U.S. was slightly negative at -0.2%. Revenues at Delhaize Belgium decreased by 0.8%, impacted by a comparable store sales evolution of -0.8% and a calendar impact of -0.7%. Retail inflation in Belgium decreased compared to previous quarters and stood at 1.4%. Revenues in Southeastern Europe grew by 3.5% at identical exchange rates, driven by positive comparable store sales growth and volume growth in Greece and Romania and store openings in both countries. Serbia's negative revenue growth weighted on the segment's overall performance, which in total recorded a comparable store sales evolution of -0.4%.

#### **Gross margin**

Gross margin was 24.0% of revenues, a 58 basis points decrease at identical exchange rates, as a result of continued price investments across the Group, commodity cost increases in the U.S. and higher promotions in Belgium, partly offset by improved supplier terms in Southeastern Europe.

## Other operating income

Other operating income was in line with last year at €26 million.

#### Selling, general and administrative expenses

Selling, general and administrative expenses (SG&A) were 21.3% of revenues and were flat both at actual and identical exchange rates. SG&A as a percentage of revenues decreased in the U.S. as a result of positive sales leverage and the reorganization done last year, while expenses continued to increase in Belgium due to higher staff and remodeling related costs.

#### Other operating expenses

Other operating expenses were €6 million compared to €28 million last year, which included reorganization and store closing charges in the U.S.

#### Underlying operating profit

Underlying operating profit decreased by 16.5% at actual exchange rates and 14.2% at identical exchange rates. The decrease in underlying operating profit was most significant in Belgium, due to weak sales combined with price and promotional investments and higher costs. U.S. profitability continued to be impacted by the price investments in both Food Lion's Phases 4 and 5 stores and Hannaford. Underlying operating margin was 3.1% of revenues compared to 3.8% in the first quarter of 2013.

#### **EBITDA**

EBITDA decreased by 2.9% to €301 million, or 0.4% at identical exchange rates.

#### Operating profit

Operating profit decreased from €166 million to €156 million as a result of a lower gross profit partly offset by lower other operating expenses.

#### Net financial expenses

Net financial expenses decreased by 4.4%, or 1.4% at identical exchange rates, to €45 million compared to the €48 million reported in the first quarter last year primarily as a result of lower net debt.

#### Income tax

During the first three months of 2014, the effective tax rate (from continued operations) was 20.1% compared to 16.8% in the first quarter of last year. The increase relates primarily to non recurring tax benefits, which were recognized in our Serbian business last year.

# Net profit from continuing operations

Net profit from continuing operations was €90 million compared to €99 million in last year's first quarter. This resulted in €0.88 basic earnings per share compared to €0.98 in the first quarter of 2013.

#### Result from discontinued operations

Result from discontinued operations was a loss of €10 million, which included €14 million of impairment losses to write down the carrying value of Delhaize's Bulgarian and Bosnian & Herzegovinian operations to their estimated fair value less cost to sell. The first quarter of 2013 resulted in a loss of €48 million, primarily due to €65 million store closing charges at Sweetbay.

#### Net profit

Group share in net profit amounted to €80 million compared to €51 million last year. Basic and diluted net profit per share was €0.79 and €0.78, respectively compared to €0.50 last year in both cases.

# >> Cash Flow Statement and Balance Sheet

#### Free cash flow

The Group generated €87 million free cash flow in the first quarter of 2014, which includes €41 million (\$56 million) from the first part of the proceeds from the divestiture of Sweetbay, Harveys and Reid's. The decrease compared to the €255 million generated last year is mainly due to higher payments of accounts payable partly due to timing, and the payment of a higher bonus in the U.S.

#### Net debt

The net debt to EBITDA ratio was 1.1 at the end of the first quarter compared to 1.3 at the end of the first quarter 2013. Compared to the end of 2013, net debt decreased by €82 million to €1.4 billion as a result of free cash flow generation.

# Segment Information (at actual exchange rates)<sup>(1)</sup>

Q1 2014		ı	Revenues		Underlying Operating Margin <sup>(4)</sup>		Underlying Operating Profit/(Loss) (4)		
(i	n millions)	Q1 2014	Q1 2013	2014 /2013	Q1 2014	Q1 2013	Q1 2014	Q1 2013	2014 /2013
United States <sup>(2)</sup>	\$	4 353	4 183	+4.1%	3.6%	4.0%	155	169	-8.2%
United States <sup>(2)</sup>	€	3 179	3 168	+0.3%	3.6%	4.0%	113	128	-11.5%
Belgium	€	1 210	1 220	-0.8%	3.1%	4.8%	38	59	-36.0%
Southeastern Eu	ırope <sup>(3)</sup> €	731	716	+2.1%	1.9%	2.2%	14	16	-10.9%
Corporate	€	-	-	N/A	N/A	N/A	(4)	(10)	+62.1%
TOTAL	€	5 120	5 104	+0.3%	3.1%	3.8%	161	193	-16.5%

- (1) 2014 affected by and 2013 restated for the impact of IFRIC 21, Levies, see additional information on page 21
- (2) The segment "United States" excludes Sweetbay, Harveys and Reid's which are currently in the process of being sold.
- (3) The segment "Southeastern Europe" includes our operations in Greece, Serbia and Romania. Bulgaria and Bosnia & Herzegovina are included in discontinued operations given their planned divestiture.
- (4) For a definition of underlying operating profit, please refer to the "Definitions" page of this document. A reconciliation with reported operating profit is provided on page 17.

#### **United States**

In the first quarter of 2014, revenues in the U.S. increased by 4.1% to \$4.4 billion (€3.2 billion). Comparable store sales increased by 4.6% (adjusted for a negative calendar impact of 0.8%), with very strong performance at Food Lion, helped by the severe winter weather, and positive comparable store sales growth at Hannaford. Retail inflation remained negative at -0.2% as a result of the price investments in Food Lion Phase 4 and 5 stores and at Hannaford, although inflation started to increase in some fresh categories.

Underlying operating profit decreased by 8.2% to \$155 million resulting in an underlying operating margin of 3.6% compared to 4.0% last year. This decrease is due to a lower gross margin, as a result of price investments, commodity cost increases and costs related to the snow storms, while our SG&A as a percentage of revenues decreased primarily as a result of positive sales leverage and last year's reorganization.

#### Belgium

Revenues in Belgium were €1.2 billion, a decrease of 0.8% compared to the first quarter of 2013, with comparable store sales evolution of -0.8% (partly impacted by some large supermarkets being remodeled) and a negative calendar impact of 0.7% partly offset by store openings. Retail inflation decreased to 1.4%, compared to 2.1% in the fourth quarter of 2013. The Belgian market remained very competitive.

Underlying operating profit decreased by 36.0% to €38 million as a result of lower revenues, more promotions and price investments, higher staff costs and increased remodeling related expenses.

## Southeastern Europe

In the first quarter of 2014, revenues in Southeastern Europe increased by 2.1% to €731 million (+3.5% at identical exchange rates). Both Greece and Romania experienced positive comparable store sales growth and increased their store networks, while Serbia's revenues declined. Comparable store sales evolution was -0.4% for the segment.

Underlying operating profit decreased by 10.9% to €14 million (-9.9% at identical exchange rates), while the underlying operating margin decreased from 2.2% to 1.9%, as the weak performance in Serbia more than offsets Greece and Romania's underlying operating profit growth.

## >> 2014 Outlook

We re-iterate our full year outlook as communicated in March. For 2014, we expect Group capital expenditures of approximately €625 million at identical exchange rates excluding leases, and plan to open 180 new stores. In addition, we plan to generate a healthy level of free cash flow.

#### Conference Call and Webcast

Delhaize Group's management will comment on the first quarter 2014 results during a conference call starting May 7, 2014 at 09:00 am CET / 03:00 am ET. The conference call can be attended by calling +44 (0)20 3427 1919 (U.K.), +1 212 444 0896 (U.S.) or +32 2 404 0662 (Belgium), with "Delhaize" as password. The conference call will also be broadcast live over the internet at <a href="http://www.delhaizegroup.com">http://www.delhaizegroup.com</a>. An on-demand replay of the webcast will be available after the conference call at <a href="http://www.delhaizegroup.com">http://www.delhaizegroup.com</a>.

# » Delhaize Group

Delhaize Group is a Belgian international food retailer present in nine countries on three continents. At the end of the first quarter of 2014, Delhaize Group's sales network consisted of 3 520 stores. In 2013, Delhaize Group posted €20.9 billion (\$27.8 billion) in revenues and €179 million (\$237 million) in net profit (Group share). At the end of 2013, Delhaize Group employed approximately 160 000 people. Delhaize Group's stock is listed on NYSE Euronext Brussels (DELB) and the New York Stock Exchange (DEG).

This press release is available in English, French and Dutch. You can also find it on the website <a href="http://www.delhaizegroup.com">http://www.delhaizegroup.com</a>. Questions can be sent to <a href="mailto:investor@delhaizegroup.com">investor@delhaizegroup.com</a>.

# >> Financial Calendar

- Ordinary Shareholder's Meeting
- Press release 2014 second quarter results
- Press release 2014 third quarter results

May 22, 2014

August 7, 2014

November 6, 2014

## » Contacts

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# **DELHAIZE GROUP CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

# » Condensed Consolidated Balance Sheet (Unaudited)

(in millions of €	March 31, 2014	December 31, 2013	March 31, 2013
Assets			
Non-current assets	7 812	7 930	8 838
Goodwill	2 960	2 959	3 270
Intangible assets	713	732	866
Property, plant and equipment	3 882	3 973	4 316
Investment property	88	100	118
Investments accounted for using the equity method	26	24	29
Financial assets	29	29	32
Derivative instruments	4	1	71
Other non-current assets	110	112	136
Current assets	3 642	3 665	3 401
Inventories	1 319	1 353	1 446
Receivables and other assets	680	722	744
Financial assets	219	151	176
Derivative instruments	41	40	-
Cash and cash equivalents	1 147	1 149	1 025
Assets classified as held for sale	236	250	10
Total assets	11 454	11 595	12 239
Liabilities	1	<b>1</b>	Ī
Total equity	5 156	5 074	5 361
Shareholders' equity	5 150	5 068	5 359
Non-controlling interests	5 130	6	2
Non-controlling interests  Non-current liabilities	3 335	3 377	4 024
Long-term debt	2 019	2 011	2 348
Obligations under finance lease	487	496	615
Deferred tax liabilities	411	443	526
Derivative instruments	1 411	8	26
Provisions	356	355	440
Other non-current liabilities	56	64	69
Current liabilities	2 963	3 144	2 854
Long-term debt - current portion	223	228	84
Obligations under finance lease	60	59	62
Bank overdrafts		4	-
Accounts payable	1 799	1 993	1 922
Derivative instruments	3	3	1 522
Other current liabilities	803	799	786
Liabilities associated with assets held for sale	75	58	700

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11 454

11 595

1.3791

Total liabilities and equity

\$ per € exchange rate

# » Condensed Consolidated Income Statement (Unaudited)

(in millions of €)	Q1 2014	Q1 2013
Revenues	5 120	5 104
Cost of sales	(3 891)	(3 847)
Gross profit	1 229	1 257
Gross margin	24.0%	24.6%
Other operating income	26	26
Selling, general and administrative expenses	(1 093)	(1 089)
Other operating expenses	(6)	(28)
Operating profit	156	166
Operating margin	3.0%	3.2%
Finance costs	(47)	(48)
Income from investments	2	-
Share of results of joint venture equity accounted	1	1
Profit before taxes and discontinued operations	112	119
Income tax expense	(22)	(20)
Net profit from continuing operations	90	99
Result from discontinued operations, net of tax	(10)	(48)
Net profit	80	51
Net profit attributable to non-controlling interests	-	-
Net profit attributable to equity holders of the Group -		
Group share in net profit	80	51
(in €, except number of shares)		
Group share in net profit from continuing operations:		
Basic earnings per share	0.88	0.98
Diluted earnings per share	0.88	0.97
Group share in net profit:		
Basic earnings per share	0.79	0.50
Diluted earnings per share	0.78	0.50
Weighted average number of shares outstanding:		
Basic	101 249 489	100 886 106
Diluted	101 725 647	101 323 375
Shares issued at the end of the period	102 449 570	101 921 498
Shares outstanding at the end of the period	101 254 130	100 893 033
Average \$ per € exchange rate	1.3696	1.3206

# >> Condensed Consolidated Statement of Comprehensive Income (Unaudited)

(in millions of	f €) Q1 2014	Q1 2013
Net profit of the period	80	51
Total items that will not be reclassified to profit or loss		_
Unrealized gain (loss) on financial assets available for sale	1	_
Reclassification adjustment to net profit	-	-
Tax (expense) benefit	-	-
Unrealized gain (loss) on financial assets available for sale, net of tax	1	-
Exchange gain (loss) on translation of foreign operations	(1	) 121
Reclassification adjustment to net profit	-	(1
Exchange gain (loss) on translation of foreign operations	(1	120
Total items that are or may be reclassified subsequently to profit or loss	-	120
Other comprehensive income	_	120
Attributable to non-controlling interests	-	-
Attributable to equity holders of the Group		120
Total comprehensive income for the period	80	171
Attributable to non-controlling interests	-	-
Attributable to equity holders of the Group	80	171

# >> Condensed Consolidated Statement of Changes in Equity (Unaudited)

	Shareholders'	Non-controlling	
(in millions of €, except number of shares)	Equity	Interests	Total Equity
Balances at January 1, 2014	5 068	6	5 074
Other comprehensive income	-	-	-
Net profit	80	-	80
Total comprehensive income for the period	80	-	80
Share-based compensation expense	2	-	2
Balances at March 31, 2014	5 150	6	5 156
Shares issued	102 449 570		
Treasury shares	1 195 440		
Shares outstanding	101 254 130		

	Shareholders'	Non-controlling	
(in millions of €, except number of shares)	Equity	Interests	<b>Total Equity</b>
Balances at January 1, 2013	5 184	2	5 186
Other comprehensive income	120	-	120
Net profit	51	-	51
Total comprehensive income for the period	171	-	171
Excess tax benefit on employee stock options and restricted stock units	1	-	1
Share-based compensation expense	3	-	3
Balances at March 31, 2013	5 359	2	5 361
Shares issued	101 921 498		
Treasury shares	1 028 465		
Shares outstanding	100 893 033		

# » Condensed Consolidated Statement of Cash Flows (Unaudited)

(in millions of €)	Q1 2014	Q1 2013
Operating activities		
Net profit	80	51
Adjustments for:		
Share of results of joint venture equity accounted	(1)	(1)
Depreciation and amortization	144	155
Impairment losses	16	-
Income taxes, finance costs and income from investments	72	50
Other non-cash items	3	3
Changes in operating assets and liabilities	(154)	98
Interest paid	(32)	(26)
Interest received	3	1
Income taxes paid	(10)	(5)
Net cash provided by operating activities	121	326
Investing activities		
Business acquisitions and disposals	37	(1)
Purchase of tangible and intangible assets (capital expenditures)	(79)	(78)
Sale of tangible and intangible assets	7	8
Net investment in debt securities	-	(42)
Net investment in term deposits	(68)	(36)
Other investing activities	1	-
Net cash used in investing activities	(102)	(149)
Financing activities		
Borrowings under (repayments of) long-term loans, net of direct financing costs	(12)	(90)
Settlement of derivative instruments	(1)	(1)
Net cash used in financing activities	(13)	(91)
Effect of foreign currency translation	(1)	18
Net increase in cash and cash equivalents	5	104
Cash and cash equivalents at beginning of period	1 147 (2)	921 <sup>(1)</sup>
Cash and cash equivalents at end of period	1 152 <sup>(3)</sup>	1 025

<sup>(1)</sup> Includes €1 million in assets classified as held for sale

 <sup>(2)</sup> Includes €2 million in assets classified as held for sale, net of €4 million bank overdrafts
 (3) Includes €5 million in assets classified as held for sale

# Selected Explanatory Notes

#### General information

Delhaize Group is a Belgian international food retailer with operations in nine countries on three continents. The Company's stock is listed on NYSE Euronext Brussels (DELB) and the New York Stock Exchange (DEG).

The condensed interim financial statements of the Group for the three months ended March 31, 2014 were authorized for issue by the Board of Directors on May 6, 2014.

This interim report only provides an explanation of events and transactions that are significant to an understanding of the changes in financial position and reporting since the last annual reporting period, and should therefore be read in conjunction with the consolidated financial statements for the financial year ended on December 31, 2013.

#### Basis of presentation and accounting policies

These condensed interim financial statements have been prepared in accordance with International Accounting Standard (IAS) 34 *Interim Financial Reporting*, as issued by the International Accounting Standards Board (IASB), and as adopted by the European Union (EU).

The condensed interim financial statements are presented in millions of euros, the Group's presentation currency, except where stated otherwise.

The accounting policies applied in this report are consistent with those of the previous financial year except for the impact of new accounting pronouncements adopted in 2014, of which the most important ones for Delhaize Group are listed below:

- IFRIC 21 Levies;
- Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities;
- Amendments to IAS 39 Novation of Derivatives and Continuation of Hedge Accounting; and
- Amendments to IFRS 10, IFRS 12 and IAS 27 regarding Investment Entities.

Except for the impact of IFRIC 21, the initial application of these new, amended or revised pronouncements did not have a material impact on the financial position and financial performance of the Group.

IFRIC 21 requires recognising levies in full when the obligating event that triggers the payment of the levy, as identified by the relevant legislation, occurs. In accordance with the interpretation, several levies (for example property or similar taxes), mainly in the U.S. and Belgium, can no longer be spread over the calendar year, and are recorded in full at the date of the obligating event.

While from a financial year perspective, the impact of IFRIC 21 is insignificant, it has an impact on the Group's quarterly results, as in some cases the timing of recognition has changed significantly. For the first quarter of 2013, operating profit was negatively impacted by €13 million (mainly in selling, general and administrative expenses) and net profit by €10 million. Correspondingly, basic and diluted earnings per share in net profit (Group share) were both negatively impacted by €0.10.

In accordance with IAS 8 the changes have been made retrospectively and the comparative periods have been restated. As said, the overall annual impact is immaterial for the Group, with a total negative impact on shareholders' equity of  $\[Ell]$ 2 million for December 31, 2013 and 2012, respectively and  $\[Ell]$ 3 million for 2011. Profit and loss timing impact resulted in an increase in both basic and diluted earnings per share (Group share in net profit) of  $\[Ell]$ 0.01 for 2012, with no impact for 2013.

For additional details on the new accounting pronouncements, see Note 2.5 of the Delhaize Group 2013 consolidated financial statements.

Delhaize Group did not early adopt any new IASB pronouncements that were issued but not yet effective at the balance sheet date.

# Segment reporting

Segment information, including a reconciliation from operating profit to underlying operating profit, required by IAS 34, can be found on pages 17 and 18 of this press release and forms an integral part of this report.

#### **Business combinations**

During 2014, Delhaize Group entered into several agreements in Southeastern Europe that have resulted in the acquisition of businesses and were accounted for as business combinations. The total consideration transferred during the first quarter for these transactions was €4 million and resulted in an increase of goodwill of €3 million.

#### Divestitures and discontinued operations

#### Disposal groups and assets held for sale

At March 31, 2014, the carrying value of assets classified as held for sale and associated liabilities were as follows:

(in millions of €)	March 31, 2014
Intangible assets	10
Property, plant and equipment	159
Investment property	2
Inventories	55
Receivables and other current assets	5
Cash and cash equivalents	5
Assets classified as held for sale	236
Less:	
Obligations under finance lease	(28)
Non-current liabilities	(9)
Accounts payable, accrued expenses and other liabilities	(38)
Assets classified as held for sale, net of associated liabilities	161

#### Disposal of Bulgarian and Bosnian & Herzegovinian operations

On February 26, 2014 and April 1, 2014, respectively, Delhaize Group announced the planned sale of its Bulgarian operations to AP Mart and of Delhaize Bosnia & Herzegovina to Tropic Group B.V. Both activities are part of the "Southeastern Europe" segment and the Group classified the related assets and liabilities as disposal groups held for sale. These transactions also meet the requirements of discontinued operations and therefore, the profit or loss after tax relating to our operations in Bulgaria and Bosnia & Herzegovina has been classified as "Result from discontinued operations" and comparative information represented.

The sale transactions of the Bulgarian and Bosnian & Herzegovinian operations are expected to close in the second and third quarter of 2014, respectively. Both transactions are subject to regulatory approval as well as customary closing conditions and working capital adjustments.

#### Disposal of Sweetbay, Harveys and Reid's

On May 27, 2013, Delhaize Group signed an agreement with Bi-Lo Holdings to divest its Sweetbay, Harveys, and Reid's operations. The sales price is \$267 million (€194 million) in cash, to be reduced by \$20 million (€15 million) for restrictions imposed during the regulatory approval process and subject to other customary adjustments. The assets and liabilities of Sweetbay, Harveys and Reid's, part of the "United States" segment, have been presented as "held for sale" as of the second quarter of 2013 and the operating results for such banners for all periods presented were classified as "Results from discontinued operations" in the income statement. In 2013, the stores included in the transaction generated revenues of approximately \$1.7 billion.

On February 25, 2014, Delhaize Group received approval from the U.S. Federal Trade Commission (FTC) to proceed with the sale of its Sweetbay, Harveys and Reid's operations to Bi-Lo Holdings. As part of the clearance, Bi-Lo Holdings agreed to divest 12 Delhaize America stores and Delhaize Group agreed to retain two other stores and convert them into the Food Lion banner.

In a first phase, at the end of the first quarter of 2014, Delhaize Group sold 35 operating Sweetbay stores and 2 previously closed stores to Bi-Lo Holdings for an initial net cash consideration of €41 million. The transaction will take place in different phases and is expected to be completed in the first half of 2014.

#### Disposal of individual properties

Delhaize Group has also identified a number of individual properties, mainly small shops, office buildings, pharmacies or bank branches, which it considers not incremental to its retail operations. During the first quarter of 2014, Delhaize America reclassified a Sweetbay distribution center, which was not part of the Bi-Lo Holdings' agreement and used to continue to supply operating Sweetbay stores through April 12, 2014. The carrying value of individual properties held for sale amounts to €31 million at March 31, 2014, of which €28 million in the U.S. and including €17 million related to the DC and €3 million in the "Southeastern Europe" segment.

## **Discontinued operations**

As mentioned above, the Bulgarian operations, Delhaize Bosnia & Herzegovina and the banners Sweetbay, Harveys and Reid's qualified as discontinued operations.

The overall "Result from discontinued operations" and corresponding net cash flows of the entities classified as discontinued operations are summarized as follows:

(in millions of €, except per share information)	Q1 2014	Q1 2013
Revenues	354	417
Cost of sales	(265)	(310)
Other operating income	1	5
Selling, general and administrative expenses	(80)	(110)
Other operating expenses	(1)	(68)
Net financial costs	(4)	(2)
Result before tax	5	(68)
Income taxes	(1)	20
Result of discontinued operations (net of tax)	4	(48)
Pre-tax loss recognized on re-measurement of assets of disposal groups	(14)	_
Income taxes		
Result from discontinued operations (net of tax), fully attributable to equity holders of the Group	(10)	(48)
Basic earnings per share from discontinued operations	(0.10)	(0.48)
Diluted earnings per share from discontinued operations	(0.10)	(0.47)
Operating cash flows	(8)	(13)
Investing cash flows	(1)	(2)
Financing cash flows	2	(1)
Total cash flows	(7)	(16)

In 2014, the Group recognized a total impairment loss of €14 million to write down the carrying value of its Bulgarian operations and Delhaize Bosnia & Herzegovina to their estimated fair value less cost to sell.

# Balance Sheet and Cash Flow Statement

#### Capital expenditures

During the first quarter of 2014, Delhaize Group incurred capital expenditures of €79 million, consisting of €65 million in property, plant and equipment and €14 million in intangible assets.

In addition, the Group added property under finance leases in the first quarter of 2014 for a total amount of €4 million. The carrying amount of tangible and intangible assets that were sold or disposed in 2014 was €5 million.

## **Equity**

In the first quarter of 2014, Delhaize Group did not purchase any treasury shares and used 5 503 treasury shares satisfying mainly the exercise of stock options that were granted as part of the share-based incentive plans. At March 31, 2014, the Group owned 1 195 440 treasury shares.

#### **Dividends**

The gross dividend payment of €1.56 per share, proposed by the Board of Directors in the 2013 financial statements is subject to shareholder's approval at the Ordinary Shareholders' Meeting of May 22, 2014 and will be paid thereafter.

#### Financial instruments

## Financial instruments measured at fair value by fair value hierarchy:

March 31, 2014					
(in millions of €)	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total	
Financial Assets					
Non-Current					
Financial assets – measured at fair value	8	_	_	8	
Derivative instruments	_	4	_	4	
Current					
Financial assets – measured at fair value	127	_	_	127	
Derivative instruments	_	41	_	41	
Total financial assets measured at fair value	135	45	_	180	
Financial assets measured at amortized of	cost			1 823	
Total financial assets				2 003	
Financial Liabilities					
Non-Current					
Derivative instruments	_	6	_	6	
Current  Derivative instruments		3		3	
Total financial liabilities measured at					
fair value	_	9	_	9	
Financial liabilities being part of a fair value	ue hedge relati	onship		531	
Financial liabilities measured at amortized	d cost			4 057	
Total financial liabilities				4 597	

During the period there was no transfer between fair value hierarchy levels and there were no changes in the valuation techniques and inputs applied.

#### Fair value of financial instruments not measured at fair value:

(in millions of €)	Carrying amount	Fair value
Financial liabilities being part of a fair value hedge relationship	531	548
Financial liabilities at amortized cost	1 711	2 056
Total long-term debt	2 242	2 604

The fair value of the receivables, other financial assets, cash and cash equivalents and accounts payable, all measured at amortized cost, approximate their carrying amounts.

# Income Statement

#### Other operating income

(in millions of €)	Q1 2014	Q1 2013
Rental income	13	12
Income from waste recycling activities	5	5
Services rendered to wholesale customers	2	1
Gain on sale of property, plant and equipment	2	3
Other	4	5
Total	26	26

## Other operating expenses

(in millions of €)	Q1 2014	Q1 2013
Store closing expenses	(1)	(7)
Reorganization expenses	-	(16)
Impairment losses	(2)	-
Loss on sale of property, plant and equipment	(2)	(4)
Other	(1)	(1)
Total	(6)	(28)

In the first quarter of 2013, the Group recorded €16 million reorganization charges related to the severance of support services senior management and employees in the U.S.

#### Income taxes

During the first quarter of 2014, the effective tax rate (on continued operations) was 20.1%, compared to previous year's rate of 16.8%. Prior year's tax rate was lower primarily due to non-recurring tax benefit which was recognized at Delhaize Serbia.

#### Related party transactions

On March 13, 2014, Nicolas Hollanders, Executive Vice President HR, IT and Sustainability, and the Company entered into a mutually separation agreement that provided Mr. Hollanders with ten months of total direct compensation and benefits, and accelerated or forward vesting of his previously awarded long-term incentive grants. As a result, the Group recognized termination benefits of €1.8 million.

# Contingencies, Commitments and Guarantees

Following the closing of Delhaize Group's agreed sale of Sweetbay, Harveys and Reid's, the Group will continue to provide guarantees for a number of existing operating or finance lease contracts, which extend through 2036. In the event of a future default of the buyer, Delhaize Group will be obligated to pay rent and otherwise perform the guaranteed leases. The future minimum lease payments over the non-cancellable lease term of the guaranteed leases, excluding other direct costs such as common area maintenance expenses and real estate taxes, amount to \$268 million (€194 million) as of March 31, 2014. Currently, the Group does not expect to be required to pay any amounts under these guarantees.

Other contingencies are materially unchanged from those described in Note 34 on page 152 of the 2013 Annual Report.

# Subsequent Events

Effective April 7, 2014, the ratio of Delhaize Group American Depositary Shares ("ADS") to Delhaize Group ordinary shares changed from one ADS for every one ordinary share to four ADSs for every one ordinary share.

In April 2014, Delhaize Group and certain of its subsidiaries, including Delhaize America LLC, entered into a new €400 million, five-year multi-currency, unsecured revolving credit facility (the "New Facility Agreement"), which is extendable by a maximum of two years if requested by the Group and agreed by each lender for their commitment in the New Facility Agreement. Subsequent to the execution of the New Facility Agreement, Delhaize Group terminated all of its commitments under the €600 million, five-year multi-currency, unsecured revolving credit facility that was in place since April 2011.

# OTHER FINANCIAL AND OPERATING INFORMATION (UNAUDITED)

# >> Use of non-GAAP (Generally Accepted Accounting Principles) Financial Measures

Delhaize Group uses certain non-GAAP measures in its financial communication. Delhaize Group does not consider these measures as alternative measures to net profit or other financial measures determined in accordance with IFRS. These measures as reported by Delhaize Group may differ from similarly titled measures used by other companies. We believe that these measures are important indicators of our business performance and are widely used by investors, analysts and other interested parties. In the press release, the non-GAAP measures are reconciled to financial measures prepared in accordance with IFRS.

#### » Number of Stores

	End of 2013	Change Q1 2014	End of Q1 2014
United States <sup>(1)</sup>	1 514	-33	1 481
Belgium & Luxembourg	852	+4	856
Greece	281	+9	290
Romania	296	+6	302
Serbia	381	-	381
Bulgaria <sup>(2)</sup>	54	-	54
Bosnia & Herzegovina <sup>(2)</sup>	39	-	39
Indonesia	117	-	117
Total	3 534	-14	3 520

<sup>(1)</sup> Of which 119 stores held for sale at the end of the first quarter of 2014

# » Organic Revenue Growth Reconciliation

(in millions of €)	Q1 2014	Q1 2013	% Change
Revenues	5 120	5 104	+0.3%
Effect of exchange rates	128		
Revenues at identical exchange rates	5 248	5 104	+2.8%
Effect of acquisitions and divestitures	-	-	
Organic revenue growth	5 248	5 104	+2.8%

# > Underlying operating profit

Delhaize Group believes "underlying operating profit" is a measure that, for external users of the financial statements, offers a more detailed view than "operating profit" of the operating performance of the period for the Group as it adjusts for a number of elements that management considers as non-representative of underlying operating performance.

	Q1 2014					
(in millions)	United	United	Dolaium	CEE	Composito	TOTAL
	States	States	beigium	SEE	Corporate	IOIAL
	\$	€	€	€	€	€
Operating profit (as reported)	150	109	38	14	(5)	156
Add/(substract):						
Store closing expenses (reversals)	1	1	-	-	-	1
Fixed assets impairment charges (reversals)	3	2	-	-	-	2
(Gains)/losses on disposal of fixed assets	1	1	(1)	-	-	-
Other	-	-	1	-	1	2
Underlying Operating Profit	155	113	38	14	(4)	161

<sup>(2)</sup> Held for sale

In the first quarter of 2014, the caption "Other" primarily consists of €2 million termination expenses for one Executive Committee member.

	Q1 2013					
(in millions)	United States		Belgium	SEE	Corporate	TOTAL
	\$	€	€	€	€	€
Operating profit (loss) (as reported)	135	102	58	13	(7)	166
Add/(substract):						
Store closing expenses (reversals)	9	7	-	-	-	7
Reorganization expenses (reversals)	23	17	-	-	-	17
(Gains)/losses on disposal of fixed assets	(1)	-	1	-	-	1
Other	3	2	-	3	(3)	2
Underlying Operating Profit	169	128	59	16	(10)	193

The first quarter of 2013 was primarily impacted by €7 million store closing expenses, €2 million of related expenses, primarily sales price mark-downs (part of the caption "Other") and €17 million reorganization expenses related to the severance of support services senior management and employees in the U.S. (primarily recorded in "Other operating expenses").

# >> EBITDA Reconciliation

(in millions of €)	Q1 2014	Q1 2013
Operating profit	156	166
Depreciation and amortization	143	144
Impairment	2	-
EBITDA	301	310

(in millions of €)	Q1 2014	Q1 2013
Underlying operating profit	161	193
Depreciation and amortization	143	144
Underlying EBITDA	304	337

# >> Free Cash Flow Reconciliation

(in millions of €)	Q1 2014	Q1 2013
Net cash provided by operating activities	121	326
Net cash used in investing activities	(102)	(149)
Net investment in debt securities and term deposits	68	78
Free cash flow	87	255

#### » Net Debt Reconciliation

(in millions of €, except net debt to equity ratio)	March 31, 2014	December 31, 2013	March 31, 2013
Non-current financial liabilities	2 506	2 507	2 963
Current financial liabilities	283	291	146
Derivative liabilities	9	11	26
Derivative assets	(45)	(41)	(71)
Investment in securities - non-current	(8)	(8)	(12)
Investment in securities - current	(127)	(126)	(138)
Term deposits - current	(80)	(12)	(37)
Cash and cash equivalents	(1 147)	(1 149)	(1 025)
Net debt	1 391	1 473	1 852
Net debt to equity ratio	27.0%	29.0%	34.5%
EBITDA (last 12 months)	1 288	1 297	1 392
Net debt to EBITDA ratio	108.0%	113.6%	133.1%

# » Identical Exchange Rates Reconciliation

(in millions of €, except per share amounts)	Q1 2014		Q1 2013	2014	4/2013	
	At Actual	Impact of	At Identical	At Actual Rates	At Actual	At Identical
	Rates	Exchange Rates	Rates	At Actual Rates	Rates	Rates
Revenues	5 120	128	5 248	5 104	+0.3%	+2.8%
Operating profit	156	4	160	166	-5.7%	-3.1%
Net profit from continuing operations	90	1	91	99	-9.6%	-7.2%
Basic EPS from continuing operations	0.88	0.03	0.91	0.98	-9.6%	-7.2%
Group share in net profit	80	2	82	51	+57.6%	+63.0%
Basic EPS from Group share in net profit	0.79	0.02	0.81	0.50	+57.0%	+62.5%
Free cash flow	87	6	93	255	-65.9%	-63.5%
(in millions of €)		March 31, 2014		December 31, 2013	Ch	ange
Net debt	1 391	-	1 391	1 473	-5.5%	-5.6%

## **CERTIFICATION OF RESPONSIBLE PERSONS**

The undersigned Frans Muller, President and Chief Executive Officer of Delhaize Group, and Pierre Bouchut, Chief Financial Officer of Delhaize Group, confirm that to the best of their knowledge:

- a) these interim condensed consolidated financial statements for the three-month period ending March 31, 2014 are prepared in accordance with IFRS (International Financial Reporting Standards) and give, in all material respects, a true and fair view of the consolidated financial position and consolidated results of Delhaize Group;
- b) the interim financial report gives, in all material respects, a true and fair view of all important events and significant transactions with related parties that have occurred in the first three months of the financial year 2014 and their effects on the summary financial statements, as well as an overview of the most significant risks and uncertainties with which we are confronted.

Brussels, May 6, 2014

Frans Muller President and CEO Pierre Bouchut
Executive Vice President and CFO

# REPORT OF THE STATUTORY AUDITOR

We have performed a limited review of the accompanying condensed balance sheet, condensed consolidated income statement, condensed statements of comprehensive income, condensed statements of changes in shareholders' equity, condensed statements of cash flows and selected explanatory notes (jointly the "interim financial information") of Delhaize Brothers and Co "The Lion" (Delhaize Group) SA ("the company") and its subsidiaries (jointly "the group") for the three-months period ended 31 March 2014. The Board of Directors of the company is responsible for the preparation and fair presentation of this interim financial information. Our responsibility is to express a conclusion on this interim financial information based on our review.

.....

The interim financial information has been prepared in accordance with IAS 34, "Interim Financial Reporting" as adopted by the EU.

Our limited review of the interim financial information was conducted in accordance with the recommended auditing standards on limited reviews applicable in Belgium, as issued by the "Institut des Réviseurs d'Entreprises/Instituut van de Bedrijfsrevisoren". A limited review consists of making inquiries of group management and applying analytical and other review procedures to the interim financial information and underlying financial data. A limited review is substantially less in scope than an audit performed in accordance with the auditing standards on consolidated annual accounts as issued by the "Institut des Réviseurs d'Entreprises/Instituut van de Bedrijfsrevisoren". Accordingly, we do not express an audit opinion.

Based on our limited review, nothing has come to our attention that causes us to believe that the interim financial information for the three-months period ended 31 March 2014 is not prepared, in all material respects, in accordance with IAS 34 Interim Financial Reporting as adopted by the EU.

#### RISKS

In accordance with the Belgian Royal Decree of November 14, 2007, Delhaize Group states that the other fundamental risks confronting the Company are unchanged from those described on the pages 62 through 67 of the 2013 Annual Report. To the best of our knowledge as of May 6, 2014, there are no other fundamental risks confronting the Company and influencing the remaining months of the financial year 2014. On a regular basis, the Board of Directors and Company management evaluate the business risks that confront Delhaize Group.

## **DEFINITIONS**

- American Depositary Share (ADS): An American Depositary Share represents ownership in the common share of a non-U.S. corporation. The underlying common shares are held by a U.S. bank, as depositary agent. The holder of an ADS benefits from dividend and voting rights pertaining to the underlying common share through the bank that issued the ADS. Four Delhaize ADSs represent one share of Delhaize Group common stock and are traded on the New York Stock Exchange.
- Basic earnings per share: profit or loss attributable to ordinary equity holders of the parent entity divided by the weighted average number of shares outstanding during the period. Basic earnings per share are calculated on profit from continuing operations less non-controlling interests attributable to continuing operations, and on the group share in net profit
- Comparable store sales: sales from the same stores, including relocations and expansions, and adjusted for calendar effects
- Diluted earnings per share: is calculated by adjusting the profit or loss attributable to ordinary equity shareholders and the weighted average number of shares outstanding for the effects of all dilutive potential ordinary shares, including those related to convertible instruments, options or warrants or shares issued upon the satisfaction of specified conditions
- EBITDA: operating profit plus depreciation, amortization and impairment
- Free cash flow: cash flow before financing activities, investment in debt securities and term deposits and sale and maturity of debt securities and term deposits
- Net debt: non-current financial liabilities, plus current financial liabilities and derivatives liabilities, minus derivative assets, investments in securities and term deposits, and cash and cash equivalents
- Net financial expenses: finance costs less income from investments
- Organic revenue growth: sales growth, excluding sales from acquisitions and divestitures, at identical currency exchange rates
- Outstanding shares: the number of shares issued by the Company, excluding treasury shares
- Underlying EBITDA: Underlying operating profit plus depreciation and amortization less any depreciation or amortization that has been excluded from underlying operating profit
- Underlying operating profit: operating profit excluding fixed assets impairment charges, reorganization charges, store closing expenses, gains/losses on disposal of fixed assets and businesses and other items that management considers as not being representative of the Group's operating performance of the period.
- Weighted average number of shares: number of shares outstanding at the beginning of the period less treasury shares, adjusted by the number of shares cancelled, repurchased or issued during the period multiplied by a time-weighting factor
- Working capital: inventories plus receivables and other current assets, minus accounts payable and other current liabilities

# CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

Statements that are included or incorporated by reference in this press release and other written and oral statements made from time to time by Delhaize Group and its representatives, other than statements of historical fact, which address activities, events and developments that Delhaize Group expects or anticipates will or may occur in the future, including, without limitation, when the sale of Sweetbay, Harveys and Reid's to Bi-Lo Holdings is expected to be completed; the financial flexibility that will result from the sale; the ultimate value of the transaction to Delhaize Group after working capital adjustments, expected costs savings, the closing, conversion and opening of stores, the expected effect of the portfolio optimization, anticipated revenue and net profit growth, anticipated free cash flow generation, strategic options, future strategies and the anticipated benefits of these strategies and (underlying) operating profit quidance, are "forward-looking statements" within the meaning of the U.S. federal securities laws that are subject to risks and uncertainties. These forward-looking statements generally can be identified as statements that include phrases such as "guidance," "outlook," "projected," "believe," "target," "predict," "estimate," "forecast," "strategy," "may," "goal," "expect," "anticipate," "intend," "plan," "foresee," "likely," "will," "should" or other similar words or phrases. Although such statements are based on current information, actual outcomes and results may differ materially from those projected depending upon a variety of factors, including, but not limited to, changes in the general economy or the markets of Delhaize Group, in strategy, in consumer spending, in inflation or currency exchange rates or in legislation or regulation; competitive factors; adverse determination with respect to claims; inability to timely develop, remodel, integrate, open, convert or close stores; and supply or quality control problems with vendors. Additional risks and uncertainties that could cause actual results to differ materially from those stated or implied by such forward-looking statements are described in Delhaize Group's most recent Annual Report on Form 20-F and other filings made by Delhaize Group with the U.S. Securities and Exchange Commission, which risk factors are incorporated herein by reference. Delhaize Group disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, including guidance with respect to underlying operating profit, SG&A, net finance costs, capital expenditures, store openings and free cash flow, or to make corrections to reflect future events or developments.