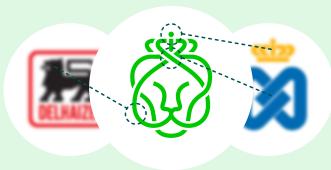


our brands have been successfully serving customers for more than 150 years

#### our foundation has positioned us well

### for future success

better together



executed post-merger ambitions created the new culture and ways of working



unlocked value by further leveraging transatlantic and regional scale



**built** a strong foundation

accelerating
what makes a difference

# our growing together strategy

# purpose

inspiring everyone to eat and live better, for a healthier future for people and planet

## vision

together, we are your trusted local food retailer

# values

integrity courage teamwork

care humor growth model





strategic priorities

profitable growth...

industry leading margins

strong free cash flow

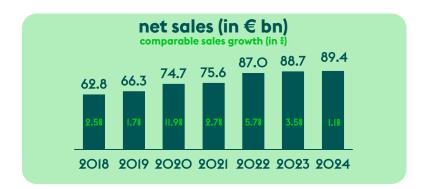
growing shareholder returns

...and delivering on our purpose

ambitions

2025-2028

# strong and consistent performance reiterates Ahold Delhaize's "safe haven" status

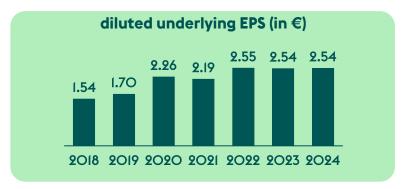










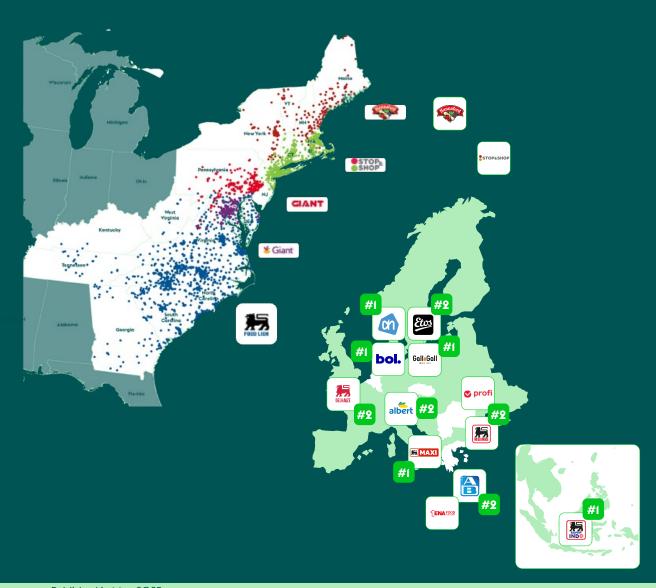








## key figures 2024



countries

9

2024 net sales

€89.4bn

# of stores

~9,453

reduction in absolute CO<sub>2</sub>-equivalent emissions<sup>1</sup> (Scope 1+2)

**36**%

customers per week

**72m** 

free cash flow of

€2.5bn

local brands

17

healthy own-brand sales

**52.4**<sup>8</sup>

# of associates

393,000

monthly mobile app users

>15m

underlying operating margin

**4.0**%

capex of

€2bn

reduction in food waste<sup>2</sup>

**35**%

Notes:

Key financial figures are taken from the 2024 annual report, excluding Profi as the acquisition was realized in 2025. Number of stores, customers per week, local brands and number of associates include the acquisition of Profi.

- I. \$ reduction is based on the cumulative trajectory towards the 50\$ reduction of absolute scope I and 2 CO-2 equivalent emissions by 2030 compared to our restated 2018 baseline. Amount is from our apparations
- 2. Measured in tonnes of food waste per food sales against the restated 2016 baseli



## outlook 2025

at least €2.2 billion free cash flow

underlying EPS<sup>1</sup>

underlying operating margin around 4.0%

mid-to high-single digit growth

I. Based on an average U.S. Dollar/Euro exchange rate for 2025 of

2. Calculated as a percentage of underlying income from continuing

3. Management remains committed to the company's share buyback and dividend programs while continuously assessing macroeconomic, geopolitical, and legislative factors as part of its decision-making process. Additionally, the programs may be adjusted in response to corporate activities, including significant mergers and acquisitions.

year-overyear growth in dividend per share<sup>2,3</sup>

around €2.7 billion

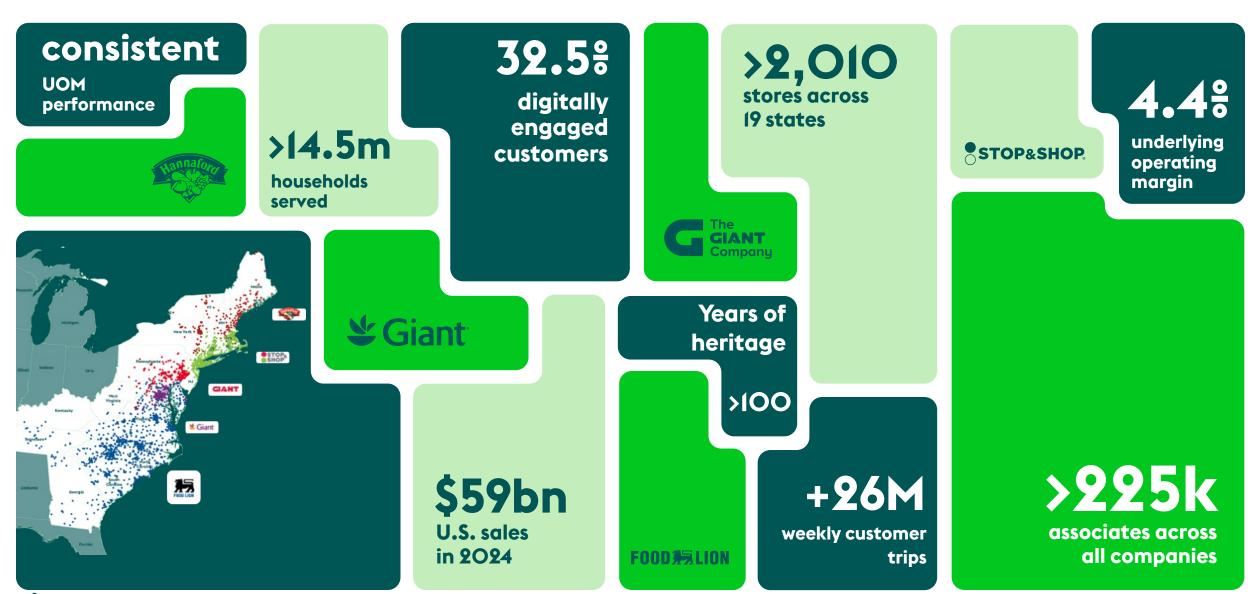
gross capital expenditures

at least €1.25 billion

save for our customers

€1 billion share buyback<sup>3</sup>

## the largest grocery retail group on the East Coast



Published in May 2025





### FOOD 妈 LION

#### Easy, Fresh & Affordable... You Can Count on Food Lion Every Day!

- Omnichannel grocery player active in Southeast USA
- Main competitors: Walmart, Harris
   Teeter, Kroger, Aldi, and Publix
- 50 consecutive quarters of comparable store sales growth, driven by investments in both stores and online
- Donated 1.5 billion meals since 2014 and committed to donate 3 billion meals by 2032







1957 established in



1,109 stores





#### We deliver value & freshness with kindness, everyday

- Omnichannel retail market leader with more than 130 shop-in-shop pharmacies
- Main competitors: Walmart, Weis, Acme, Wegmans, Aldi, and ShopRite
- Investments in price, new stores and **remodels** are the key priorities of Giant's future growth plan
- Raised more than \$50 million for Children's Miracle Network hospitals













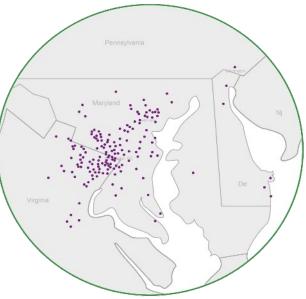
established in



193 stores











### Better Place to Shop, Better Place to Work, and Better Neighbor

- Online and physical grocery leader with more than I5O shop-in-shop pharmacies
- Main competitors: Walmart, Kroger, Costco,
   Wegmans, and Safeway
- High focus on cost reduction to realize growth plan by investing in customer experience, stores and products
- Donates more than one million meals every year to fight insecurity





1936 established in



164 stores









# The full shop... fresh, local, priced right, healthy, great service

- Number one omnichannel grocery player in Northeast USA
- Main competitors: Walmart, Market Basket, Shaw's and Star Market, Price Chopper, ShopRite
- Hannaford donates the equivalent of 26
   million meals in rescue food every year
- Investments in product development, stores and eCommerce to drive the continuous strong performance of Hannaford



189 stores







1883 established in







### STOP&SHOP.

#### My Stop δ Shop helps me save money, save time and eat well

- Leading grocer in Northeast market with high competitor density
- Main competitors: Walmart, Market Basket, BJ's, Costco, Whole Foods, ShopRite
- Strong price investment plan will improve Stop δ Shops price perception
- Closure of stores has positive impact on profitability of Stop δ Shop
- Stop δ Shop raised **over \$60 million** for the Dana-Farber Cancer Institute









362 stores

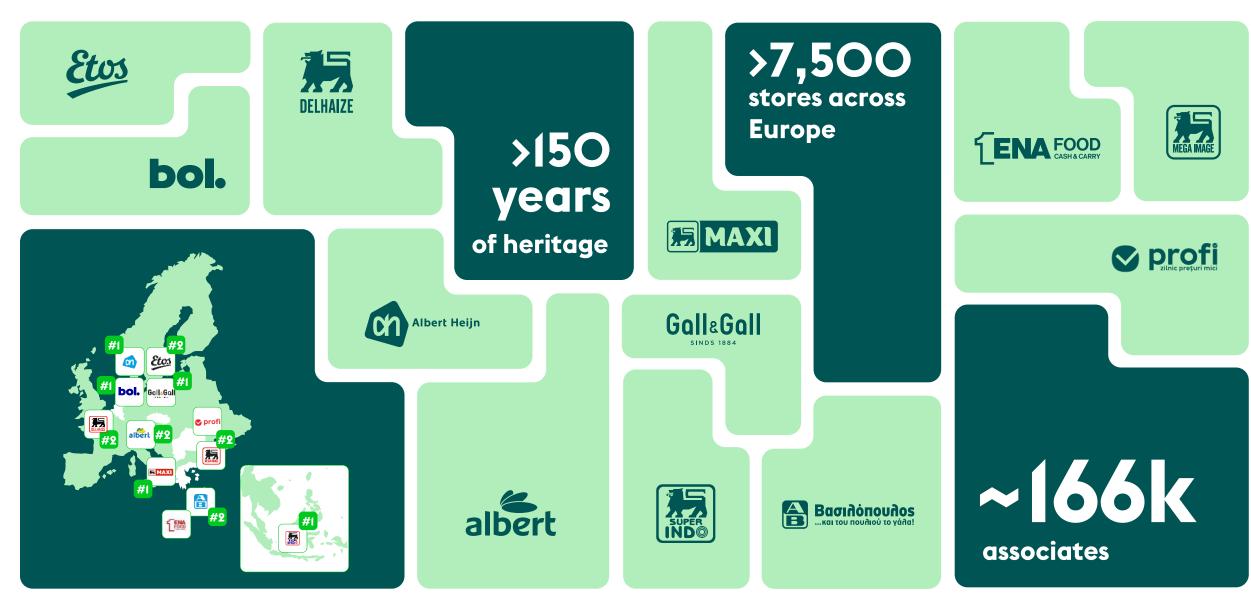






#### AD EU&I is a

## front-running retail organization



Published in May 2025







# That is the good thing about Albert Heijn

- Omnichannel grocery leader with presence in both The Netherlands and Belgium
- Main competitors: Jumbo and Lidl
- Strong financial performance in combination with market share growth in The Netherlands and Belgium since 2020
- Focus on customer loyalty and sales growth









1,276 stores













# The best drugstore with the best and affordable solutions for Health, Beauty, Care & Baby

- Strong omnichannel drugstore active in the Netherlands
- Main competitor: Kruidvat
- Strong online proposition due to collaboration with Albert Heijn
- Unlocked Derma market in The Netherlands in 2024
- Active in rapidly growing market



1919 established in



510 stores



## GallaGall

SINDS 1884

### **Everyone an expert**

- Leading wine and liquor retailer in The Netherlands
- Scattered competitive playing field
- Takes leading role with regards to trends and product innovation in its market
- Working together with Albert Heijn to boost sales and market share of both parties











1884 established in



**629** stores







## bol.

#### The store for us all

- Number one online marketplace with a focus on general merchandise in both the Netherlands and Belgium
- Main competitors: Coolblue, Amazon,
   Zalando, Alibaba, Temu, Shein
- Over 13.7 million people in the Netherlands and Belgium shop at bol
- Wide Assortment over 41 million products are offered by both bol itself and third parties







1999 established in













#### On the side of life

- Omnichannel grocery player in Belgium
- Main competitors: Colruyt, Carrefour, Aldi and Lidl
- All store conversions to new affiliates model completed
- Converted stores performing better than expected due to strong local presence,
   Sunday openings and entrepreneurial mindset of affiliates
- Achieved a market share of around 22%,
   which is above pre-announcement levels





1867 established in



818 stores





#### It is worth it to eat better

- Food retailer with physical and online presence in Czech Republic. Brick and mortar stores divided into three categories: Hypermarket, supermarkets and convenience stores
- Main competitors: Lidl, Kaufland and Billa
- Strategy and proposition has led to a solid performances and market share gain over the last years
- Leveraging momentum and investments to become market leader









1991 established in



347 stores











# Always fresh, always near, always Maxi

- Grocery market leader in Serbia with hypermarkets, supermarkets, convenience stores and online presence
- Main competitors: Mercator and Lidl
- Investing in Maxi's strong proposition to strengthen position as market leader
- Around 75% of Maxi own-brand products come from local producers







2000 established in



556 stores











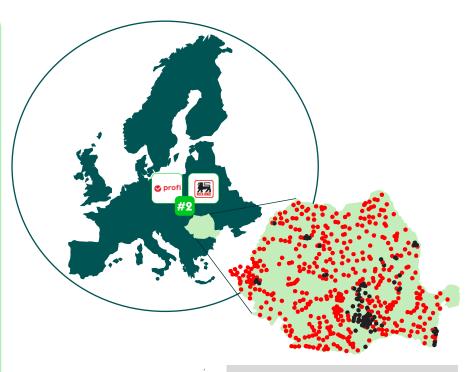
# Enjoy your life Everyday low price

- Due to acquisition of Profi Ahold Delhaize became the second largest food retailer in Romania
- Main competitors: Kaufland, Lidl and Carrefour
- Mega Image stores are mostly located in cities especially in Bucharest where it is the market leader
- Profi has a strong format fit and is complementary to Mega Image's customer **propositions** due to its strong presence in rural area



















### Here, good is for everyone

- Omnichannel food retailer in Greece with supermarkets, cash  $\delta$  carry and convenience stores
- Main competitors: Sklavenitis and Lidl
- Leveraging the **franchise model** to drive future growth











1939 established in



613/14 stores













### Fresh, affordable, closer

- Number one supermarket chain in Indonesia
- Main competitors: Matahari group and Supra Boga Lestari
- Investments in store expansion and online coverage



1997 established in



253 stores



